

# Bank Investor Engagement Project

**Assessment of Participating Banks** 



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Disclaimer: All research in this document is based solely on publicly available information and was collected by or before April 2021.

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# Assessment of Participating Banks



## Sample

Banks recruited for the IIIE Banking Project

	Banking Institution	Headquarters	Total Assets (US\$B)
1.	HSBC	UK	\$ 2,715
2.	JPMorgan Chase & Co.	US	\$ 2,687
3.	BNP PARIBAS	France	\$ 2,429
4.	cîti	US	\$ 1,951
5.	WELLS FARGO	US	\$ 1,928
6.	<b>♦</b> Santander	Spain	\$ 1,703
7.	RBC Royal Bank	Canada	\$ 1,116
8.	<b>UBS</b>	Switzerland	\$ 972
9.	MorganStanley	US	\$ 895
10.	BBVA	Spain	\$ 782
11.	<b>PNC</b>	US	\$410

Source: S&P Global (2020). The world's 100 largest banks, 2020.

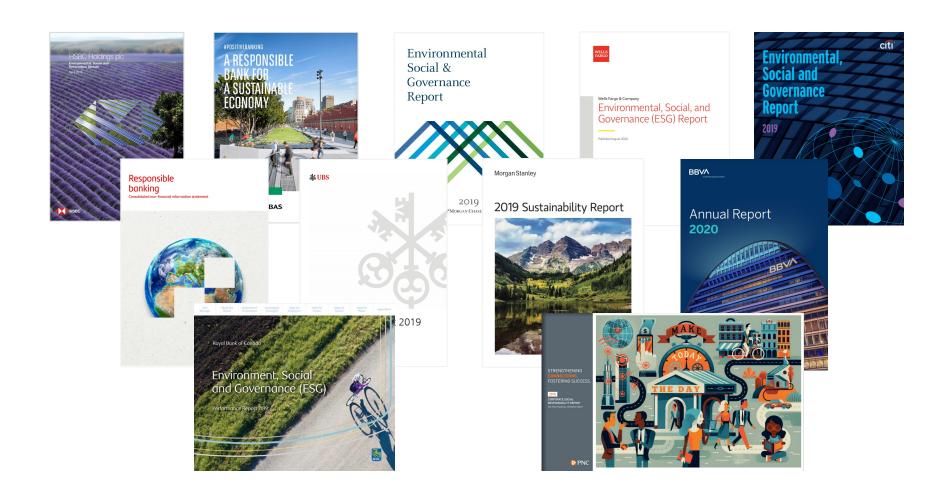
## Summary of Key Findings

Assessment Type	Findings
<ul> <li>Sustainability Reporting</li> <li>Formal sustainability report or integrated report</li> <li>Materiality assessment</li> </ul>	<ul> <li>All banks published a formal sustainability/integrated report.</li> <li>Most of the banks published a materiality analysis.</li> <li>9/11 banks report according to TCFD. 8/11 banks disclose SASB indices and 7/11 banks GRI indices.</li> <li>A range of social issues are of top concern for the banks assessed. Customer engagement &amp; satisfaction, Data privacy &amp; security, Human capital management, Access to finance &amp; affordability, and Financing environmental impact are commonly considered financially material.</li> </ul>
<ul> <li>Governance for Sustainability</li> <li>Dedicated board committee for sustainability</li> </ul>	There is oversight and accountability for sustainability at the board level     five banks have a sustainability committee, and five have integrated     responsibilities for sustainability into other committees
<ul> <li>ESG Initiatives</li> <li>Participation in UNEP FI, PRB, Equator Principles, Science Based Targets Initiative</li> </ul>	<ul> <li>ESG initiatives are prominent and widely adopted.</li> <li>A number of banks are yet to join the Principles for Responsible Banking and Science-Based Target Initiative</li> </ul>
<ul> <li>ESG Ratings</li> <li>MSCI ESG Rating</li> <li>Sustainalytics ESG Risk Rating</li> <li>Refinitiv Company ESG Scores</li> </ul>	<ul> <li>Acc. to MSCI's rating, none of the banks are laggards on their resilience to ESG risks.</li> <li>Sustainalytics' rating indicate that most of the banks are considered to have medium or high ESG risk.</li> <li>Overall, Refinitiv scored the banks as having good ESG performance, expect for Morgan Stanley. UBS and BNP Paribas are scored best.</li> </ul>
<ul> <li>Sustainable/Green Finance</li> <li>Green Bonds</li> <li>Fossil Fuel Financing</li> <li>Forest500 Deforestation Rating</li> </ul>	<ul> <li>All banks issue green bonds.</li> <li>The money spent by banks on fossil fuel financing far outweighs the amount of issuance on green bonds.</li> <li>Banks have taken steps to address deforestation, however further action is required.</li> </ul>



## Sustainability Reporting

All participating banks publish a formal sustainability report





## Sustainability Reporting

TCFD and SASB are the frontrunners for sustainability reporting

	Banking Institution	Formal Sustainability Reporting?	GRI GRI Reporting	SASB Reporting	TCFD TCFD Reporting
1.	HSBC	Y	N	N	Y
2.	JPMorgan	Y	Y	Y	Y
3.	BNP Paribas	Y	N	N	Υ
4.	Citi	Y	Υ	N	Y
5.	Wells Fargo	Y	Υ	Y	N
6.	Santander	Υ	Υ	Y	Y
7.	RBC	Υ	N	Υ	Y
8.	UBS	Y	Υ	Υ	Υ
9.	Morgan Stanley	Y	N	Y	Y
10.	BBVA	<b>Y</b> <sup>1)</sup>	Υ	Y	Y
11.	PNC	<b>Y</b> <sup>2)</sup>	<b>Y</b> <sup>3)</sup>	<b>Y</b> <sup>4)</sup>	N
	Total 'Yes'	11/11	7/11	8/11	9/11

<sup>1)</sup> BBVA follows an integrating reporting approach. Their non-financial disclosures can be found in their Annual Report.

<sup>&</sup>lt;sup>2)</sup> For 2019, PNC decided to forgo publishing a full report and instead chose a brief summary that focuses on Covid-19 and inequality.

<sup>&</sup>lt;sup>3)</sup> GRI index disclosed in 2018 report, but not in 2019 summary.

<sup>&</sup>lt;sup>4)</sup> SASB index disclosed in 2019 summary, but not in 2018 report.



# Sustainability Reporting Frameworks



Global Reporting Initiative (GRI)							
Description	The Global Reporting Initiative is an international independent standards organization that helps businesses, governments and other organizations understand and communicate their impacts on issues such as climate change, human rights and corruption.  The GRI Standards help organizations understand their outward impacts. This increases accountability and enhances transparency on their contribution to sustainable development.  Organizations can either use the GRI Standards to prepare a sustainability report in accordance with the Standards. Or they can use selected Standards, or parts of their content, to report information for specific users or purposes, such as reporting their climate change impacts for their investors and consumers.  The GRI was founded in 1997.						
Key stakeholders	Corporates, Investors, Labor Constituencies, and Civil Society						
Supporters	More than 10,000 GRI reporters in over 100 countries, including some of the world's major banks (e.g. Citigroup, Santander, Barclays)						



# Sustainability Reporting Frameworks



Sustainability Accounting Standards Board (SASB)							
Description	SASB is a non-profit organization, founded to develop sustainability accounting standards. Its stated mission "is to establish industry-specific disclosure standards across ESG topics that facilitate communication between companies and investors about financially material, decision-useful information. Such information should be relevant, reliable and comparable across companies on a global basis."  SASB standards are used by companies around the world in a variety of disclosure channels, including their annual reports, financial filings, company websites, sustainability reports, and more.						
	SASB was founded in 2011.						
Key stakeholders	Investors and corporates						
Supporters	Hundreds of companies around the world and across every sector are using SASB standards, including some of the major banks (e.g. Bank of America, Barclays, Goldman Sachs, RBC, Santander, UBS, Wells Fargo)						



# Sustainability Reporting Frameworks



Task Force on Climate-related Financial Disclosures (TCFD)							
Description	The Financial Stability Board created the Task Force on Climate-related Financial Disclosures (TCFD) to improve and increase reporting of climate-related financial information.						
	The TCFD has developed a framework to help public companies and other organizations more effectively disclose climate-related risks and opportunities through their existing reporting processes.						
	It was founded in 2015.						
Key stakeholders	Investors and corporates						
Supporters	Nearly 800 organizations worldwide have committed to support TCFD, including many of the major banks.						

Most sustainability reports include an ESG materiality assessment

	Banking Institution	Materiality Assessment	Environmental	Social	Governance
1.	HSBC	Υ	✓	✓	✓
2.	JPMorgan	Υ	✓	✓	✓
3.	BNP Paribas	Υ	✓	✓	✓
4.	Citi	Υ	✓	✓	✓
5.	Wells Fargo	Υ	✓	✓	✓
6.	Santander	Y	✓	✓	✓
7.	RBC	Y	✓	✓	✓
8.	UBS	Υ	✓	✓	✓
9.	Morgan Stanley	N	-	-	-
10.	BBVA	Y	✓	✓	✓
11.	PNC	Υ	✓	✓	✓
	Total 'Yes'	10/11	10/11	10/11	10/11

Material issues as disclosed by banks compared to MSCI and SASB (standardized)

#### Top 8 issues



Customer engagement and satisfaction



Human capital management (i.e., human capital development, diversity and inclusion, talent attraction and retention)



Corporate governance



**Business ethics** 



Financing environmental impact (i.e., climate-related)



Access to finance and affordability



Data privacy and security



Financing societal impact (i.e., Community investing)



Material issues as disclosed by banks compared to MSCI and SASB (standardized)

#### Assessment methodology

The following two slides contain a table comparing which ESG issues are considered financially material for banks by ESG data provider MSCI, disclosure standard setter SASB and ten banks participating in the project. Please note the following:

- For MSCI, the ESG Industry Materiality Map was used.
- For SASB, the SASB Materiality Map® was used.
- For the participating banks, issues were gathered from their proprietary materiality analysis (most often presented in the form of a materiality matrix) and found within the banks' latest sustainability reports. As Morgan Stanley has not yet disclosed the outcome of a formal materiality analysis, the bank was excluded from the table.
- Data providers, standard-setters and companies use different terms for similar issues. For the purpose of this comparison, terminology was standardized (e.g., "Sustainable investing" and "Responsible Investment and Financing" were standardized using the latter term.
- Issues are presented in layers and mapped to broader themes (e.g., *Talent attraction and retention* falls under *Human Capital Management*).
  - Companies in the sample have disclosed issues at different levels of granularity (e.g., most banks disclosed *Corporate Governance* as material issue, while Santander specified that particularly *Board composition* is relevant in the context of sustainability)



Material issues as disclosed by banks compared to MSCI and SASB (standardized)

		MSCI	SASB	нѕвс	JP Morgan	BNP Paribas	Citi	Wells Fargo	Sant- ander	RBC	UBS	BBVA	PNC
	Reponsible investment and financing	✓		✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
	Financing environmental impact	✓		✓	✓	✓	✓	✓	✓	✓	✓	✓	
Environmental	Assessment of climate-related opportunities and solution development (e.g. financing transition to a low-carbon economy)	✓		✓	✓	✓	✓	<b>√</b>	✓	✓	✓	✓	
Enviro	Assessment of climate-related risks (e.g. fossil fuel financing)				✓	✓	✓	✓	✓		✓	✓	
	Protection of biodiversity					✓							
	Operational environmental impact			✓	✓	✓	✓		✓				
	Customer engagement and satisfaction	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
	Customer financial protection	✓	✓				✓	✓	✓			✓	✓
	Customer financial health					✓	✓		✓			✓	
	Customer satisfaction			✓	✓		✓		✓	✓	✓	✓	✓
	Fair and transparent marketing and advertising				✓	✓	$\checkmark$	✓	✓			✓	
	Human capital management	✓		✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
	Human capital development	✓			✓	✓	✓		✓	✓	✓		✓
	Employee diversity and inclusion			✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
	Talent attraction and retention				✓	✓	✓		✓	✓	✓	✓	✓
Social	Employee wellbeing			✓	✓		✓		✓	✓		✓	
So	Compensation and benefits				✓			✓					
	Data privacy and security	✓	✓		✓	✓	✓	✓	✓	✓		✓	✓
	Access to finance and affordability	✓	✓		✓	✓	✓		✓	✓		✓	
	Financing societal impact				✓	✓	✓	✓	✓	$\checkmark$	✓	✓	✓
	Financing solutions that generate positive social impacts				✓		✓		✓	✓		✓	
	Community investment				✓	✓	✓	✓	✓	✓	✓	✓	✓
	Innovation / Digital transformation					✓	✓		✓	✓	✓		✓
	Human rights						✓		✓			✓	
	Responsible procurement					✓				✓			



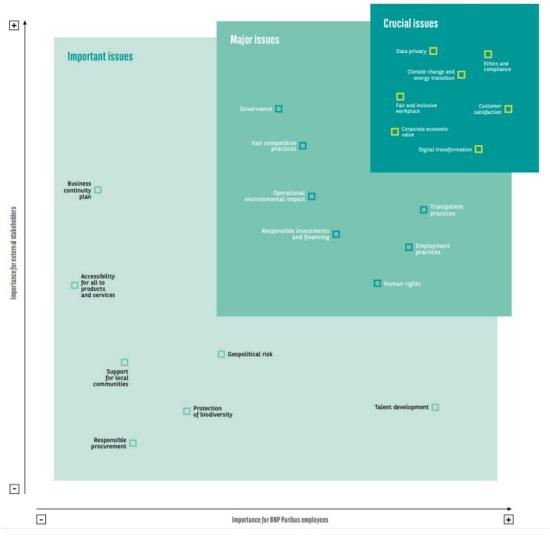
Material issues as disclosed by banks compared to MSCI and SASB (standardized)

		MSCI	SASB	HSBC	JP Morgan	BNP Paribas	Citi	Wells Fargo	Sant- ander	RBC	UBS	BBVA	PNC
	Corporate Governance	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
	Ownership & Control	✓							✓				
	Investor relations								✓				
	Shareholder activism								✓				
	Board	✓			✓				✓				
	Board composition	✓							✓				
	Executive remuneration	✓						✓	✓		✓		
a)	Transparency, accountability and reporting	✓				✓	✓						
Š	Responsible tax practices	✓							✓				
I.a	Business ethics	✓	✓		✓	✓	✓	✓	✓	✓	✓	✓	✓
Governance	Operating within the legal & regulatory environment				✓		✓		✓	✓	✓		✓
	Zero-tolerance conduct / grievance mechanisms				✓		✓						
	Fair competitive practices				✓	✓	✓	✓	✓				
	Systemic risk management		✓	✓		✓	✓	✓	✓	✓		✓	✓
	Partnerships with civil society/government				✓		✓						
	Regulatory reform						✓		✓				
	Stakeholder engagement							✓					



#### **BNP** Paribas



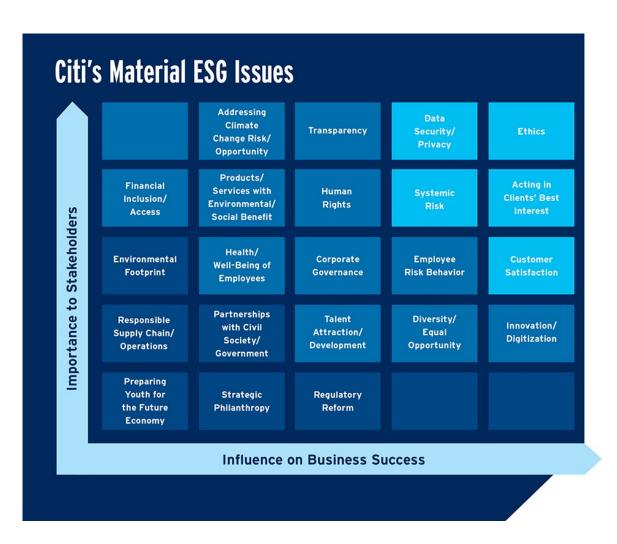


Source: BNP Paribas (2019). 2019 Integrated Report.



# citi

Citigroup



Source: Citigroup (2019). Environmental, Social and Governance Report 2019.



#### Wells Fargo

WELLS FARGO

As part of our materiality assessment, we interviewed internal and external stakeholders, including more than 30 Wells Fargo leaders and subject matter experts from across the company, and members of our external Stakeholder Advisory Council. We also included content from stakeholders representing Wells Fargo customers, employees, ESG investors, government, media, NGOs, and financial peers.

As of August 2020, we're in the process of developing new ESG goals and frameworks to address the themes and topics generated by the materiality assessment.

The following 14 topics were identified by Wells Fargo as being the most significant to our internal and external stakeholders in our most recent materiality assessment:

**Business ethics** 

**Business policies and practices** 

Climate risk management

Community development

Compensation and benefits

Corporate governance

Corporate risk management and compliance

Customer privacy and data security

Diversity and inclusion

Employee incentives and risk-taking

Environmental and social due diligence

Fair and responsible lending and pricing

Stakeholder engagement

Transparent information and fair advice for customers

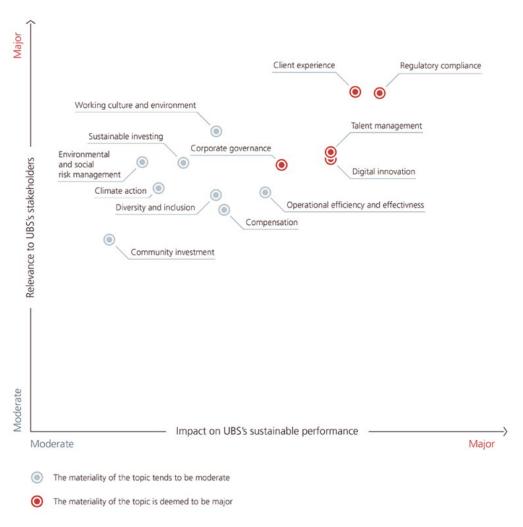
Source: Wells Fargo (2020). Environmental, Social, and Governance (ESG) Report.



**UBS** 

**UBS materiality matrix 2019** 



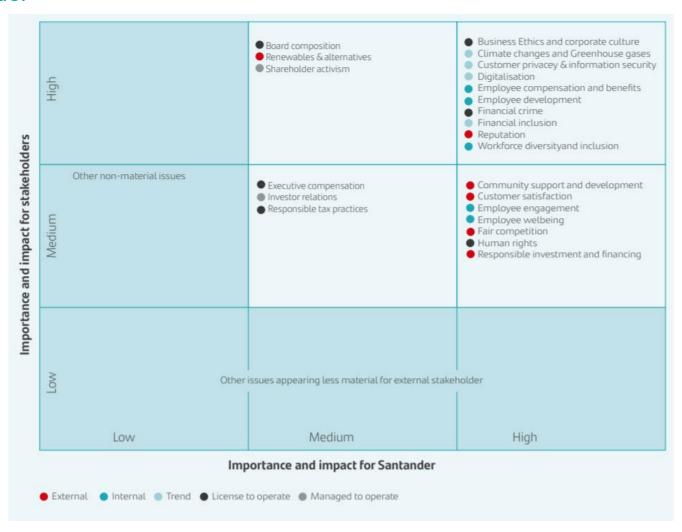


Source: UBS (2020). Sustainability Report 2019.



## Santander

#### Santander



Source: Santander (2019). Environmental, Social and Governance Supplement.



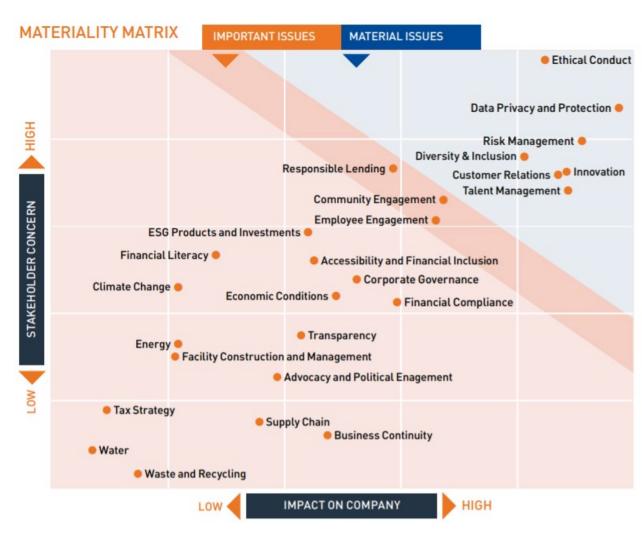




Source: BBVA (2020). Annual Report 2020.







Source: PNC (2018). 2018 CSR Report.

## Governance for Sustainability

Five banks have a sustainability committee at the board level

Banking Institution		Sustainability committee	Name of sustainability committee	Integrated governance for sustainability		
1.	HSBC	N	-	Υ		
2.	JPMorgan	Y	Public Responsibility Committee	-		
3.	BNP Paribas	Y	Corporate Governance, Ethics, Appointments & CSR Committee	-		
4.	Citi	N	-	Υ		
5.	Wells Fargo	Y	Corporate Responsibility Committee	-		
6.	Santander	Y	Responsible Banking, Sustainability & Culture Committee	-		
7.	RBC	N	-	N		
8.	UBS	Y	Corporate Culture & Responsibility Committee	-		
9.	Morgan Stanley	N	-	Υ		
10.	BBVA	N	-	Υ		
11.	PNC	N	-	Υ		
	Total 'Yes'	5/11		5/6		

### Governance for Sustainability



Example: Santander

	Voluntary c (permitted u		Mandatory committees (required by law and under Bylaws)			
	Decision-making powers	Support and proposal in strategic areas	functions in risk, financial inf	tion advice and proposal formation and audit, nomination eration matters		
Board	Executive	Responsible banking, sustainability and culture committee	Audit committee	Appointments committee		
committees	committee	Innovation and technology committee	Risk supervision, regulation and compliance committee	Remuneration committee		
External advisory board		International advisory board (members are non-directors)				

Source: Santander (2020). Board Committees.

### **ESG** Initiatives

Banks are participating in ESG initiatives at different levels

Banking Institution		UNEP Finance Initiative	Principles for Responsible Banking	Equator Principles	Science Based Targets Initiative	
		UNEP FINANCE INITIATIVE	PRINCIPLES FOR RESPONSIBLE BANKING	EQUATOR PRINCIPLES	SCIENCE BASED TARGETS DRIVING AMBITIOUS CORPORATE CLIMATE ACTION	
1.	HSBC	Υ	N	Y	Y	
2.	JPMorgan	N	N	Y	N	
3.	BNP Paribas	Υ	Υ	Y	Υ	
4.	Citigroup	Υ	Υ	Y	N	
5.	Wells Fargo	N	N	Y	N	
6.	Santander	Υ	Υ	Y	N	
7.	RBC	Υ	N	Y	N	
8.	UBS	Υ	Υ	N	N	
9.	Morgan Stanley	N	N	N	N	
10.	BBVA	Υ	Υ	Y	Υ	
11.	PNC	N	N	N	N	
	Total 'Yes'	7/11	5/11	8/11	3/11	



### **ESG** Initiatives

Banks are participating in ESG initiatives at different levels

Initiative Type ESG Issue(s)		Description	Supporters	
UNEP FINANCE INITIATIVE	Initiative	ESG	Partnership between United Nations Environment Programme (UNEP) and the global financial sector to mobilize private sector finance for sustainable development. The UNEP FI has established the following frameworks on sustainable finance: Principles for Responsible Banking (PRB), Principles for Sustainable Insurance (PSI), and the Principles for Responsible Investment (PRI).	UNEP FI works with more than 350 members – banks, insurers, and investors, and over 100 supporting institutions.
UNEP PRINCIPLES FOR RESPONSIBLE	Reporting framework	ESG	The Principles for Responsible Banking are a unique framework for ensuring that signatory banks' strategy and practice align with the vision society has set out for its future in the Sustainable Development Goals and the Paris Climate Agreement.	200 signatories representing around 40% of the banking industry and serving more than 1.6 billion people worldwide.
EQUATOR PRINCIPLES	Reporting framework	E&S	The Equator Principles (EP) are a framework used by financial institutions to determine, assess and manage environmental and social risk in projects.	113 financial institutions in 37 countries have adopted the Equator Principles.
SCIENCE BASED TARGETS	Initiative	Climate	Companies commit to set out a clearly defined path to reduce emissions in line with the Paris Agreement goals. Targets are considered 'science-based' if they are in line with what the latest climate science deems necessary to meet the goals of the Paris Agreement.	More than 1000 supporters worldwide, 63 banks, including: ING, Credit Agricole, Société Générale, HSBC, Commerzbank, NatWest.



## **ESG** Ratings

While MSCI considers some banks as ESG leaders, Sustainalytics has ranked most banks as having medium to high ESG risk

	Banking Institution	ESG Rating MSCI	ESG Risk Rating SUSTAINALYTICS	ESG Score REFINITIV
1.	HSBC	BBB	25	81
2.	JPMorgan	BBB	28	82
3.	BNP Paribas	AA	25.6	93
4.	Citi	Α	26.3	85
5.	Wells Fargo	BB	30.8	73
6.	Santander	BBB	27.1	89
7.	RBC	Α	16.9	82
8.	UBS	AA	24.8	90
9.	Morgan Stanley	AA	22.7	59
10.	BBVA	AAA	22.5	80
11.	PNC	Α	22.5	77

<sup>\*</sup> Ratings/Scores as of 4/21/2021



### Sustainable Finance Activities

All banks now issue green bonds, but financing fossil fuels remains a prominent activity

Green Bond		n Bonds	s Fossil Fuels		Deforestation	
ı	Banking Institution	Green Bond Issuance	Primary Issuance H1 2020 (US\$B)	Total Fossil Fuel Financing 2019 (US\$B)	Total Fossil Fuel Financing 2016 to 2019 (US\$B)	Forest 500 Score (0-100)
1.	HSBC	Y	\$ 3.10	\$ 26.55	\$ 86.53	54
2.	JPMorgan	Y	\$ 4.6	\$ 64.93	\$ 268.59	41
3.	BNP Paribas	Y	\$ 4.50	\$ 30.62	\$ 84.22	62
4.	Citi	Y	\$ 4.8	\$ 52.41	\$ 187.67	48
5.	Wells Fargo	Y	-	\$ 45.24	\$ 197.91	14
6.	Santander	Y	\$ 2.10	\$ 8.98	\$ 25.74	46
7.	RBC	Y	-	\$ 35.11	\$ 140.68	26
8.	UBS	Y	-	\$ 6.42	\$ 35.06	47
9.	Morgan Stanley	Y	\$ 3.3	\$ 22.83	\$ 91.97	45
10.	BBVA	Y	-	\$ 4.79	\$ 17.45	30
11.	PNC	Y	-	-	-	0

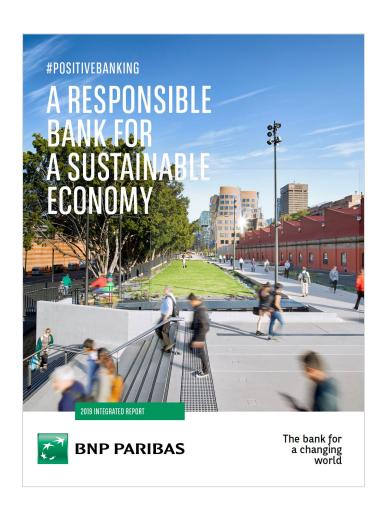
The Forest 500 rating assess financial institutions in respect to their policies addressing potential deforestation embedded in forest-risk commodity supply chains.

# Additional Insights: Case Study



Integrated report & dedicated TCFD report







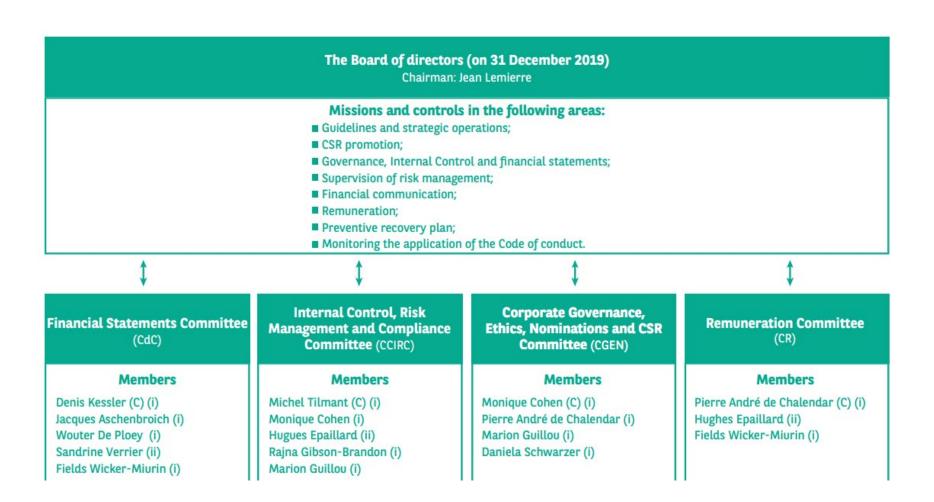
Source: BNP Paribas (2019). <u>2019 Integrated Report.</u> Source: BNP Paribas (2019). <u>2019 TCFD Report.</u>



### Governance for Sustainability

#### **BNP Paribas**



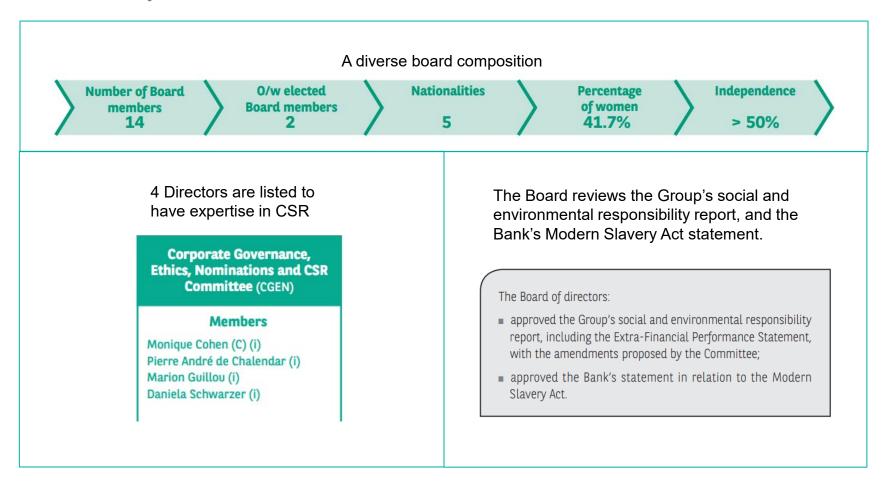


Source: BNP Paribas (2019). Financial Report 2019.





A multi-dimensional approach to governing sustainability



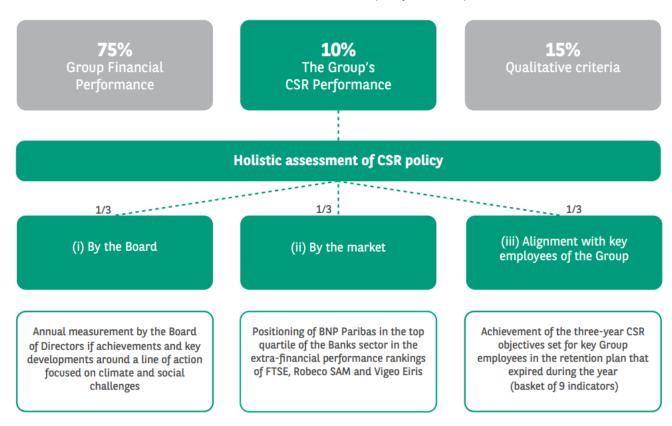
Source: BNP Paribas (2019). Universal Registration Document and Annual Financial Report 2019.





A multi-dimensional approach to governing sustainability

Remuneration is linked with the company's CSR performance.



Source: BNP Paribas (2019). Universal Registration Document and Annual Financial Report 2019.



A leader amongst banks in their ESG rating



#### **BNP PARIBAS SA**

(BNP)

Industry: Banks

Country/Region: France



BNP was upgraded in September, 2020.

BNP is a **leader** among 192 companies in the **banks industry**.

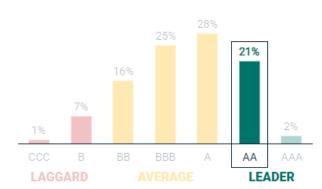
#### **ESG Rating history**

MSCI ESG Rating history data over the last five years or since records began.

#### ESG Rating distribution

Universe: MSCI ACWI Index constituents banks, n=192.





Source: MSCI (2020). ESG Ratings Corporate Search Tool.





Medium ESG risk in the banking industry



### **BNP Paribas SA**

Industry Group: Banks

Country: France

Identifier: PAR:BNP

#### **ESG Risk Rating**

25.7 Medium Risk

Negl.	Low	Med.	High	Severe
0-10	10-20	20-30	30-40	40+

#### Ranking

INDUSTRY GROUP

Banks

**235** out of 976

UNIVERSE

**Global Universe** 

**5202** out of 12806



Source: Sustainalytics (2020). Company ESG Risk Ratings.

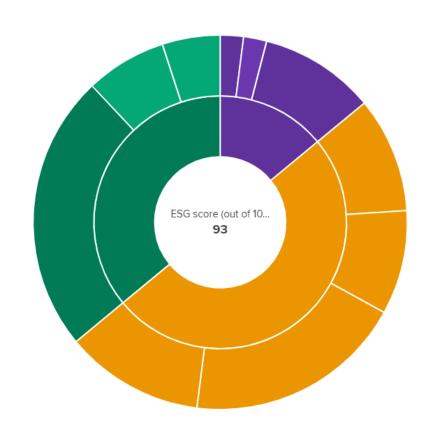


Excellent relative ESG performance and high degree of transparency in reporting material ESG data publicly.



## BNP Paribas SA ESG score (out of 100): **93**

■ Environment ①	95
Emissions	98
Resource Use	84
Innovation	97
■ Social ①	96
Human Rights	96
Product Responsibility	96
Workforce	98
Community	93
■ Governance ①	88
Management	93
Shareholders	79
CSR Strategy	76



#### COMPARISON AND RANK

BNP Paribas SA is a Banking Services company. Below is the rank of this company out of all the companies in its industry. Get the most comprehensive, detailed, and up to date sector and industry classification available with the Refinitiv Business Classification here

#### **1**/901

Out of Banking Services Companies.

#### USEFUL LINKS

ESG brochure	₾
Contribute ESG data	$\rightarrow$
ESG scores methology	₩



Source: Refinitiv (2020). Company ESG scores.

## **BNP** Paribas

Medium deforestation score



Total •••• Score: 62%

Overall approach	••••	10/16	>
Commodity score	••••	45/64	
Beef & Leather	••••	44/64	>
* Palm oil	••••	49/64	>
Soy	••••	44/64	>
Timber, Pulp & Paper	••••	43/64	>
Reporting & Implementation	••000	8/20	>
Commitment strength	••••	32/42	Avg. score
Social considerations	•••00	12/22	Avg. score



Source: Forest500 (2020). Financial Institutions.





**More standardized reporting:** Reporting standards and frameworks are consolidating to establish common ESG disclosure metrics and lay the ground for consistent, comparable sustainability reporting.



**Impact measurement**: There will be increasing emphasis on measuring the real-world impact of products and services. New impact datasets and assessment methodologies will emerge, and banks will need to show their positive impacts on society and the environment.



**Collaboration for sustainability:** In 2020, the Principles for Responsible Banking hit the 200 member mark. In the coming years, we expect more banks to work collectively on ESG initiatives, with increasing involvement from the biggest players.



**Regulatory developments:** The sustainable finance agenda will continue to progress globally. Banks can expect a regulatory environment that is increasingly favorable to ESG, with a special focus on managing climate risk.





#### More standardized reporting

Big4 accounting firms and WEF have joined forces to develop standardized reporting framework

Measuring Stakeholder Capitalism











IFRS published a Consultation Paper to assess demand for global sustainability standards and, if demand is strong, assess whether and to what extent the Foundation might contribute to the development of such standards.

#### Major standard setters have announced collaboration

Statement of Intent to **Work Together Towards Comprehensive Corporate** Reporting

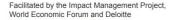








Summary of alignment discussions among leading sustainability and integrated reporting organisations CDP, CDSB, GRI, IIRC and SASB







Consultation Paper on Sustainability Reporting





#### More standardized reporting

Big4 accounting firms and WEF have joined forces to develop standardized reporting framework











Statement of Intent to **Work Together Towards Comprehensive Corporate** Reporting









Major standard setters have announced collaboration

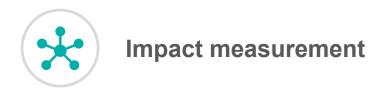
INTEGRATED REPORTING (IR)

Consultation Paper on Sustainability Reporting



IFRS published a Consultation Paper to assess demand for global sustainability standards and, if demand is strong, assess whether and to what extent the Foundation might contribute to the development of such standards.







Initiatives such as the Impact-Weighted Accounts Initiative (IWAI) are scrutinizing and assessing organizations' (including banks) external impacts.

"Impact-weighted accounts are line items on a financial statement, such as an income statement or a balance sheet, which are added to supplement the statement of financial health and performance by reflecting a company's positive and negative impacts on employees, customers, the environment and the broader society.

The aspiration is an integrated view of performance which allows investors and managers to make informed decisions based not only on monetized private gains or losses, but also on the broader impact a company has on society and the environment."





#### **Impact measurement**



Based on the Impact-Weighted Accounts Initiative, up and coming data firm Richmond Global Sciences (RGS) has developed a frameworks to assess the Real Impact in Financial Terms (RIFT<sup>TM</sup>) of banks and capture the external impacts of a company's products and services.

Subindustry		Lowest (per \$ revenue	) Median (per \$ revenue)	Highest (per \$ revenue)
\$	Banks	-\$0.52	-\$0.06	\$0.18
		▼		

Our extended dataset includes:

Effect of debt on depression
Effects of loans on macro-financial risk
Regulatory fines
Green bonds





#### **Collaborations for sustainability**

More banks are expected to join ESG initiatives such as the Principles for Responsible Banking and collaborate more widely to address sustainability issues like climate change.









**BNP PARIBAS** 

CLIMATE CHANGE

#### Pension giant and BNP Paribas AM unite for climate lobbying effort



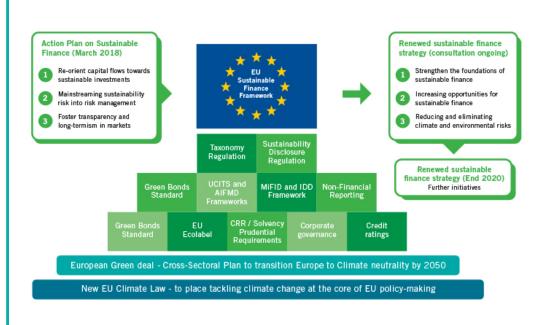


Swedish fund, French investment house and Church of England Pensions Board announce tie-up to develop framework.



#### Regulatory developments

The sustainable finance agenda will be a major focus for regulators.





# Assessment of other Large Banks



## **Complimentary Sample**

#### Additional large banks

Banking Institution		Headquarters	Total Assets (US\$B)	
1.	<b>BARCLAYS</b>	UK	\$ 1,510	
2.	Goldman Sachs	US	\$ 993	
3.	CIBC	Canada	\$ 496	
4.	TRUIST HH	US	\$ 473	

Source: S&P Global (2020). The world's 100 largest banks, 2020.



## Sustainability Reporting

All banks publish a formal sustainability report and report in accordance with SASB standards; GRI and TCFD are each referenced by three out of four banks.

Banking Institution		Formal Sustainability Reporting?	GRI Reporting	SASB Reporting	TCFD Reporting
			GRI	SASB	TCFD
1.	Barclays	Y	Y	Y	Y
2.	Goldman Sachs	Y	N	Y	Y
3.	CIBC	Y	Y	Y	Y
4.	Truist	Υ	Y	Y	N
	Total 'Yes'	4/4	3/4	4/4	3/4

## Sustainability Reporting Materiality

Most sustainability reports include an ESG materiality assessment

Banking Institution		Materiality Assessment Published	Environmental	Social	Governance
1.	Barclays	Y	✓	✓	✓
2.	Goldman Sachs	N			
3.	CIBC	Y	✓	✓	✓
4.	Truist	N			
	Total 'Yes'	2/4	2/4	2/4	3/4

Most common issues mentioned





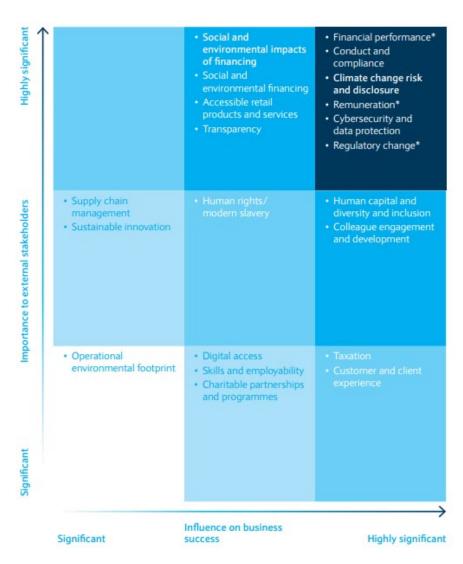


Corporate Governance

## Material ESG Issues



Barclays



Source: Barclays (2019). Environmental, Social and Governance Report.

## Governance for Sustainability

Only one bank has a sustainability committee at the board level

	Banking Institution	Sustainability committee	Name of sustainability committee	Integrated governance for sustainability
1.	Barclays	N	-	Υ
2.	Goldman Sachs	Y	Public Responsibilities Committee	-
3.	CIBC	N	-	N
4.	Truist	N	-	N
	Total 'Yes'	1/4		1/3

## **ESG** Initiatives

Banks are participating in ESG initiatives at different levels

	Banking Institution	UNEP Finance Initiative	Principles for Responsible Banking	Equator Principles	Science Based Targets Initiative
		UNEP FINANCE INITIATIVE	PRINCIPLES FOR RESPONSIBLE BANKING	EQUATOR PRINCIPLES	SCIENCE BASED TARGETS DRIVING AMBITIOUS CORPORATE CLIMATE ACTION
1.	Barclays	Y	Y	Υ	N
2.	Goldman Sachs	N	N	N	N
3.	CIBC	Υ	N	Y	N
4.	Truist	N	N	N	N
	Total 'Yes'	2/4	1/4	2/4	0/4

## **ESG** Ratings

MSCI indicates mostly average ESG performance, Sustainalytics identifies medium to high ESG risk exposure while Refinitiv considers three banks as performing excellent.

Banking Institution		ESG Rating  MSCI	ESG Risk Rating SUSTAINALYTICS	ESG Score REFINITIV	
1.	Barclays	A	23.8	89	
2.	Goldman Sachs	BBB	28.1	82	
3.	CIBC	AA	18.3	75	
4.	Truist	Α	23.6	60	

<sup>\*</sup> Ratings/Scores as of 4/21/2021

- **MSCI ESG Ratings** aims to measure a company's resilience to long-term, financially relevant ESG risks. Ratings range from leader (AAA,AA), average (A,BBB,BB) to laggard (B,CCC).
- Sustainalytics ESG Risk Ratings measures the degree to which ESG issues are putting a company's enterprise value at risk. Ratings are ranked as negligible (0-10), low (10-20), medium (20-30), high (30-40), and severe (40+).
- Refinitiv Company ESG Scores provide a rounded and comprehensive scoring of a company's ESG performance, based on the reported information pertaining to the ESG pillars, with the ESG controversies overlay captured from global media sources. Scores range from 0 to 100, with scores in the fourth quartile (> 75 to 100) indicating excellent relative ESG performance and high degree of transparency.



## Sustainable Finance Activities

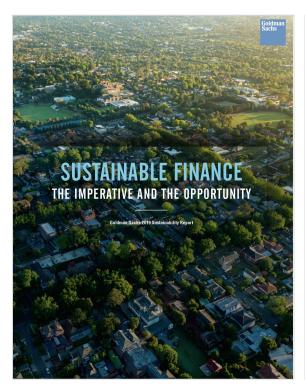
Three of the four banks now issue green bonds, but financing fossil fuels remains a prominent activity

Green Bonds		Fossil Fuels		Deforestation		
Banking Institution		Green Bond Issuance	Primary Issuance H1 2020 (US\$B)	Total Fossil Fuel Financing 2019 (US\$B)	Total Fossil Fuel Financing 2016 to 2019 (US\$B)	Forest 500 Score (0-100)
1.	Barclays	Y	\$ 3.1	\$ 29.67	\$ 118.11	37
2.	Goldman Sachs	Y	\$ 2.1	\$ 22.10	\$ 83.75	34
3.	CIBC	Y	-	\$ 19.38	\$ 57.73	-
4.	Truist	N	-	-	-	-

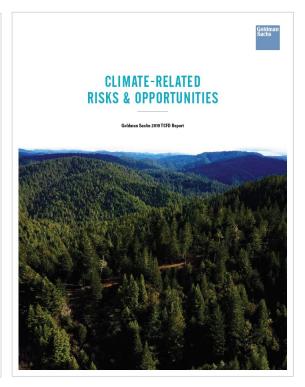
The Forest 500 rating assess financial institutions in respect to their policies addressing potential deforestation embedded in forest-risk commodity supply chains.



Sustainability report aligned with SASB & TCFD frameworks







Source: Goldman Sachs (2019). 2019 Sustainability Report.



Governance for sustainability

Public responsibilities committee

	CHAIRMAN AND CEO: DAVID	BOARD OF DIRECTORS SOLOMON; LEAD DIREC	TOR: ADEBAYO OGUNLESI	
AUDIT COMMITTEE	COMPENSATION	GOVERNANCE	PUBLIC RESPONSIBILITIES COMMITTEE	RISK
4 Members: All Independent	4 Members: All Independent	9 Members: All Independent	3 Members: All Independent	6 Members: 5 Independent

- Dedicated committe to oversee sustainability.
- Sustainability/ESG is also explicitly identified as a skill/experience of board members.

## PUBLIC RESPONSIBILITIES COMMITTEE RISK MANAGEMENT OVERSIGHT INCLUDES:

- Brand and reputational risk, including client and business standards considerations, as well as the receipt of reports from the Firmwide Reputational Risk Committee regarding certain transactions that may present heightened reputational risk
- Sustainability / ESG risk

Source: Goldman Sachs (2020). Annual Meeting of Shareholders Proxy Statement.



Governance for sustainability

#### A diverse board composition

DIVERSITY OF NOMINEES ENHANCES BOARD PERFORMANCE						
36%	~5 YEARS	64	54%	27%		
NOMINEES WHO JOINED IN THE LAST 5 YEARS	MEDIAN TENURE	MEDIAN AGE	NOMINEES WHO ARE DIVERSE BY RACE, GENDER OR SEXUAL ORIENTATION	NOMINEES WHO ARE NON-U.S. OR DUAL CITIZENS		



Organization's approach to sustainability was an engagement topic with shareholders.

Source: Goldman Sachs (2020). Annual Meeting of Shareholders Proxy Statement.



Average rating on ESG

## THE GOLDMAN SACHS GROUP, INC.

(GS)



Industry: Investment Banking & Brokerage Country/Region: United States of America

Goldman Sachs's rating remains unchanged since June, 2017.

investment banking & brokerage industry.

#### **ESG Rating history**

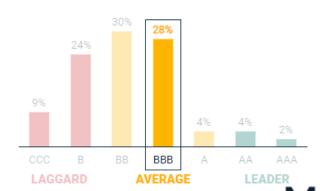
MSCI ESG Rating history data over the last five years or since records began.

#### ESG Rating distribution

Universe: MSCI ACWI Index constituents investment banking & brokerage, n=54.

Goldman Sachs is average among 54 companies in the





Source: MSCI (2020). ESG Ratings Corporate Search Tool.

Medium ESG risk



## The Goldman Sachs Group, Inc.

Industry Group: Diversified Financials Country: United States

Identifier: NYS:GS

#### **ESG Risk Rating**

27.9 Medium Risk

Negl.	Low	Med.	High	Severe
0-10	10-20	20-30	30-40	40+

#### Ranking

Diversified Financials 257 out of 680

UNIVERSE
Global Universe 6224 out of 12806



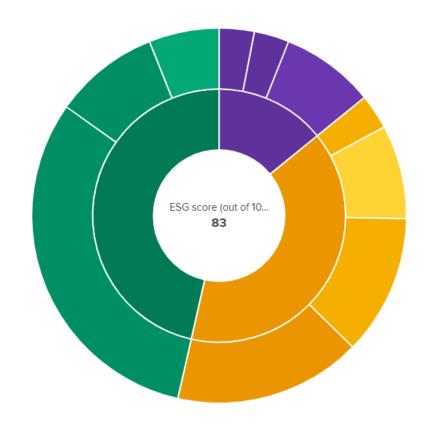
Source: Sustainalytics (2020). Company ESG Risk Ratings.



#### Good ESG performance

Goldman Sachs Group Inc ESG score (out of 100): **83** 

■ Environment ①	94
Emissions	99
Resource Use	100
Innovation	89
Social ①	80
Human Rights	76
Product Responsibility	45
Workforce	79
Community	99
■ Governance ①	83
Management	84
Shareholders	82
CSR Strategy	75





COMPARISON AND RANK

Goldman Sachs Group Inc is a Investment
Banking & Investment Services company.
Below is the rank of this company out of all the
companies in its industry. Get the most
comprehensive, detailed, and up to date sector
and industry classification available with the
Refinitiv Business Classification here

**6**/310

Out of Investment Banking & Investment Services Companies.

**USEFUL LINKS** 

ESG brochure	.₩.
Contribute ESG data	$\rightarrow$
ESG scores methology	ىك



Source: Refinitiv (2020). Company ESG Scores.

Low deforestation score

Goldman Sachs

Total ••••• Score: 34%

Overall a	pproach	••000	4/16	>
Commod	lity score	•••00	28/64	
pr I	Beef & Leather	••000	18/64	>
* 1	Palm oil	•••00	37/64	>
8	Soy	••000	18/64	>
	Гimber, Pulp & Paper	•••00	38/64	>
Reportin	g & Implementation	•0000	3/20	>
Commitr	nent strength	•••00	23/42	Avg. score
Social co	nsiderations	••000	5/22	Avg. score



Source: Forest500 (2020). Financial Institutions.